



## Opportunity Investment Fund: Increasing Access to High Cost Markets for Low Income Renters

CIC's Opportunity Investment Fund (the Fund) was developed to encourage the creation and preservation of affordable rental units in high cost markets. The Fund provides low-cost mezzanine debt to developers who purchase existing, functioning rental buildings in stronger markets. In exchange, the developer must keep at least 20% of the units affordable for at least 15 years.

## **CIC Opportunity Investment Fund Borrower Term Sheet**

| Term                    | Scenario A: Mezz Debt                                      | Scenario B: Mezz Debt           |
|-------------------------|--|---------------------------------|
| First Mortgage provider | CIC or partner lender (would need subordination agreement) | Outside bank                    |
| Security Required       | Second mortgage or Assignment of Partnership Interest      | Second mortgage preferred       |
| Term                    | 10 years   | 10 years                        |
| Amortization            | Interest only  | Interest only                   |
| Payments                | Must pay, interest only                                    | Must pay, interest only         |
| Combined LTV            | 90%  | 90%                             |
| Combined DCR            | 1.1x   | 1.1x                            |
| Interest Rate           | 7.5%   | 9-10% depending on other terms  |
| Prepayment              | No penalty   | No penalty                      |
| Liability               | Recourse to Borrower                                       | Recourse or Carve-out Guarantee |

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